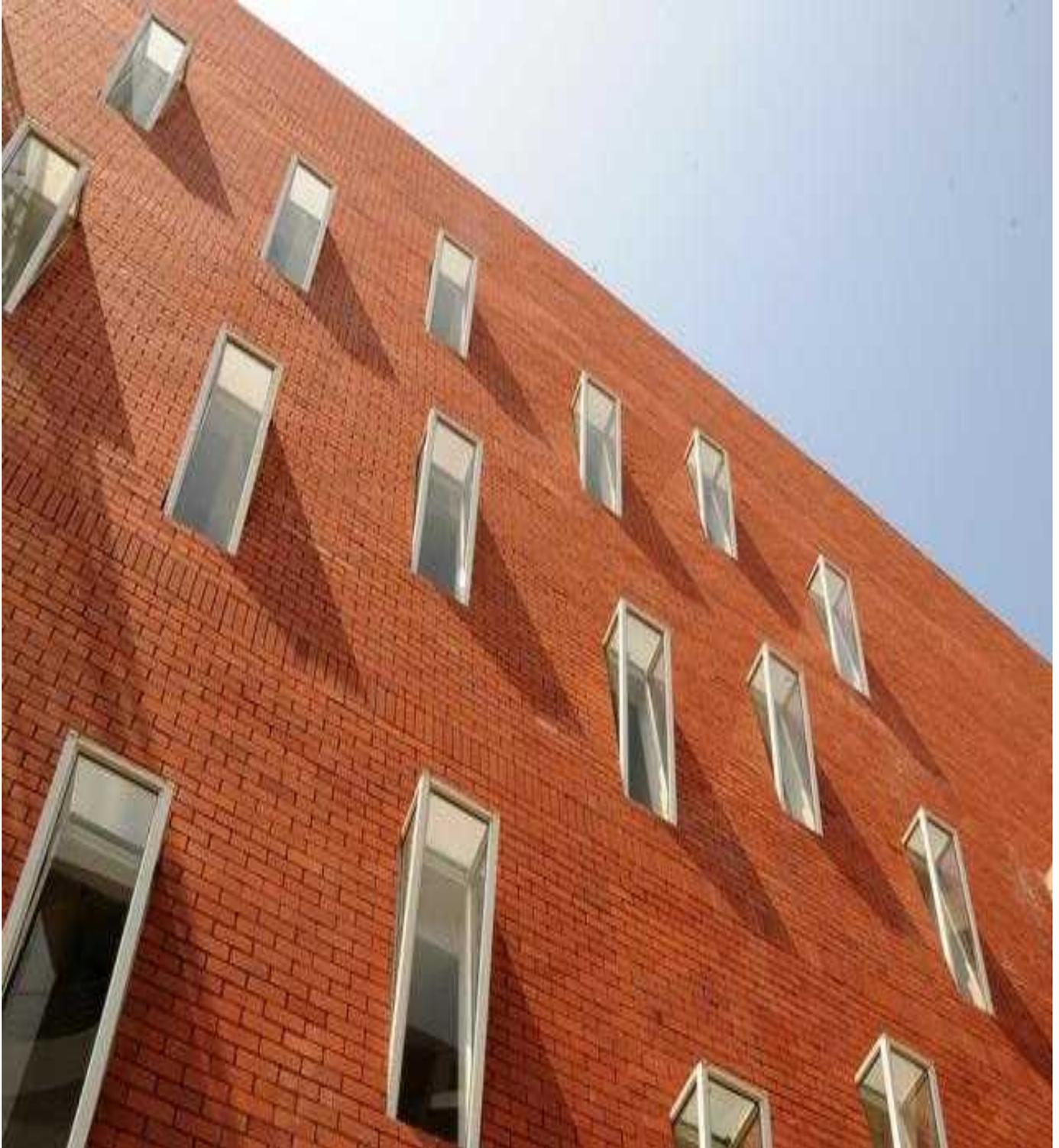


Management Development Programme
On
Developing and Leading High Performing Work Team
December 21 - 22, 2013
Venue: IMI Bhubaneswar campus



Management Development Programme On Developing and Leading High Performing Work Team

Introduction

Developing the ability of individuals to work in teams is a critical challenge in high performance organizations battling for space in competitive environments. And building teams is a task which is very different from developing individual capabilities in a performance driven context because individuals also tend to compete with each other as they stretch and strain for the organizational sweepstakes. Gaining insights into team behavior and its management becomes a worthwhile proposition for professional managers.

Objective

- To understand work- Teams and team dynamics
- To learn the ways high -performing team functions
- Develop team leadership skills

Contents

- Team Dynamics,
- Team Sustaining Competencies,
- Team Culture Development, Leader-Member Behaviors patterns,
- Team Conflict Handling Strategies
- Team Performance Enhancement.
- Team motivation and Team leadership.

Pedagogy

Interactive methods, cases, lecture, game-simulation, A/v aid

For Whom

Though the programme has universal benefits for all managers, it will be particularly useful to Middle managers, particularly marketing managers, sales managers and regional sales heads from medium sized and large scale companies. Participation in hierarchical groups, from the same organization, is encouraged for best field results.

Resource Person

Prof. Swarup K Mohanty is an Associate Professor in OB & HR area at IMI-Bhubaneswar. Dr Swarup Mohanty has 20 years of experience in teaching, training, consulting and research. His stints include some of the premier business schools and organizations such as Shri Ram Centre- New Delhi; IMS- Indore; FORE School Of Management; Babson College-USA; Marquette University, Wisconsin-USA; UNC-USA; SP Jain Centre-Singapore and Xavier Institute of Management-Bhubaneswar. He has been a popular corporate trainer and consultant for organizations such as ONGC; HEG, BEL, NTPC, PNB, WHO-Delhi; RBI, Bureau of Police research and Dev., Delhi; Tata Power-Delhi, Triveni, New Holland Tractors; MTN Rwanda Cell, Africa & Tata Steel. His area of expertise envelops into IPR, group & team dynamics 'transformational leadership, transactional analysis, OD, cross-cultural management and qualitative research methods. He has authored /co-authored two books and published several researched articles. He is also a member in the article review committee of *OBTC*, USA and Academy of Management, USA. swarup.mohanty@imibh.edu.in

Administrative Detail:

Venue:

International Management Institute, Campus, Bhubaneswar

Date:

December 21 - 22, 2013

Fee:

Non Residential: The fee for non-residential participants is Rs.10, 000 per participant (plus Taxes as applicable), covering professional fee, programme kit and lunch.

Residential: The fee for residential participants is Rs. 15,000 per participant (plus Taxes as applicable) covering professional fee, programme kit and boarding and lodging (air conditioned room on single – occupancy basis) in Campus.

Fee can be paid either by DD in favor of **International Management Institute** payable at **Bhubaneswar** or through electronic fund transfer to IMI account

Allahabad Bank A/c No:	5071252726
MICR Code:	751010002
ISFC Code:	ALLA0210329
PAN No. :	AATI0972K

Registration for the programme:

Nomination for the programme must be sent in the enclosed Performa accompanied with a local cheque or demand draft for the required amount. Cheque / demand draft must be drawn in favor of “International Management Institute” payable at Bhubaneswar.

The Last date for receipt of nomination (s) is **December 15, 2013**.

In case of subsequent withdrawal or cancellation of nomination(s) no refund of fee will be allowed. However, substitute (s) may be permitted with prior intimation.

About IMI Bhubaneswar



International Management Institute (IMI) Bhubaneswar has the rich legacy of IMI, Delhi which is one of the top runners in management education in India today. International Management Institute (IMI) established in 1981, is India's first corporate -sponsored Business School. IMI follows international standard curricula, which has been enriched in the past, by its academic collaborations with erstwhile International Management Institute, Geneva; Faculty of Management, McGill University, Montreal, and Manchester Business School, U.K. The school with strong support from the Indian industry has grown into one of the most prestigious business schools in the country and has been consistently ranked amongst the top 10 B-schools in India.

IMI, Bhubaneswar has world-class infrastructure at the brand new, fully residential 16 acre campus designed

by an internationally renowned architect. The aesthetically designed exteriors, wide open spaces and large well appointed classrooms, syndicate rooms, multi-use auditoriums, state-of-the-art Library & Computer Center and self sufficient MDP Centre with AC Lecture and Seminar Halls are truly the hallmark of the new campus. The Institute has a separate MDP Centre with 60 well appointed AC rooms on single occupancy basis besides the lecture and syndicate rooms exclusively meant for Executive Development Programmes.

In short, with cutting-edge technology blending effortlessly with serene and verdant surroundings, the ambience at IMI Bhubaneswar is truly outstanding and highly conducive for learning.

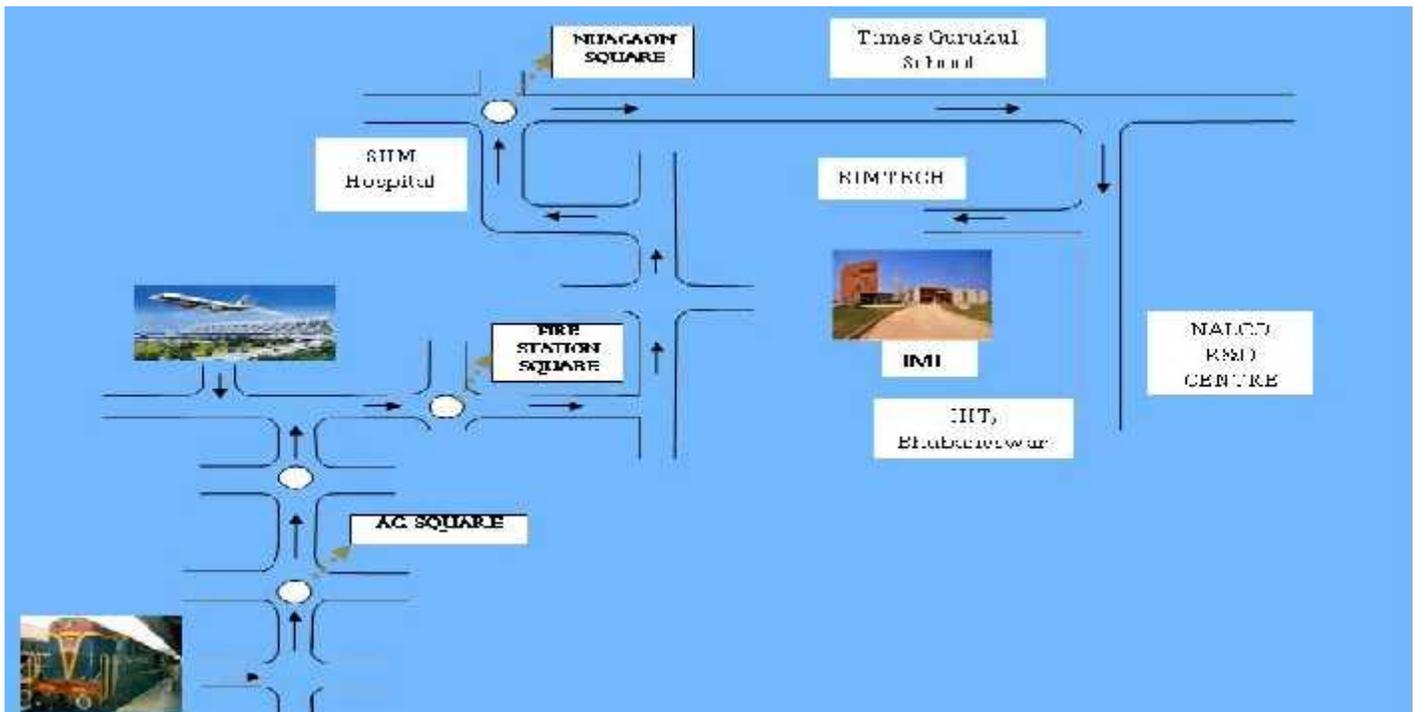
The institute offers Two year full time PG Diploma in Management and 3 Year Part Time PG diploma in management for working executives. Faculty Development Programmes and MDPs are a regular feature on the institute's activities. To carry out such activities the institute has inducted a pool of highly professional and qualified faculties on its board who are also equally good at research and consulting.

Contact

For any query related to the MDP please contact:

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To reach IMI Bhubaneswar



* Map is not to scale.