



**GENERAL AGREEMENT**  
**ON INTERNATIONAL ACADEMIC COOPERATION**

The general purpose of this agreement is to establish and facilitate educational and academic exchanges between Manhattan institute of Management, New York and International Management Institute, Bhubaneswar, India in order to support their students and teachers in gathering and exchanging academic and professional experience in their mutual countries.

1. This agreement is made between:

**Manhattan Institute of Management**  
110, William Street  
New York, NY 10038  
U S A

and

**International Management Institute,**  
IDCO Plot # 1, Gothapatna,  
PO: Malipada, Bhubaneswar - 751003  
Odisha, India

2. The two institutions agree to promote mutually beneficial activities in the areas of education, research and other academic issues, and to cooperate and work together towards the internationalisation of higher education. Such cooperation may include but is not limited to:

- Exchange of students who wish to study for a period of Three to Six months.

**3. Manhattan institute Management, Responsibilities**

At New York Campus:

- MIM will develop and organise customised undergraduate and graduate academic programs in NY as per the requirements of IMI –B for the students in exchange programme from IMI-B India.
- MIM will provide Teaching staff, Academic programs, Teaching , Logistics support and support related to VISA issuance for the students of IMI-B under exchange programme.
- MIM will conduct academic classes for the IMI-B only in its Premises.



- MIM will follow the following scoring system to deliver transcripts to Students of IMI-B, India.

A: 94-100,    A- : 90- 93,    B+ :87-89,    B: 84-86,    B-:80-83

C+: 77-79,    C: 74-76,    C- : 70-73    D+ : 67-69,    D: 65-66

F: 65 and Below.

- MIM will find and recruit all Instructors on a per hour based contract.
- In- company Training Program Placement assistant and interview scheduling services will be provided to the students by MIM.
- MIM will not be held responsible for IMI-B student's accommodation and personal expenses. IMI-B will make their own arrangements of accommodation for the enrolled students with MIM.

At IMI-B Campus:

- MIM will pay 100% tuition fee to IMI-B, India for the MIM students enrolled under exchange programme with IMI-B, India in the starting of the programme. The fee will be paid by MIM, NY in one instalment only.
- MIM will provide the international coverage insurance and medical insurance to the students of MIM enrolled with IMI-B under exchange programme.

**4. International Management Institute Responsibilities**

At IMI-B India Campus:

- IMI-B will develop and organise customised undergraduate and graduate academic programs as per the requirements of MIM for the students in exchange programme from MIM.
- IMI will provide Teaching staff, Academic programs, Teaching, Logistics support and support related to VISA issuance for the students of MIM under exchange programme.
- IMI will conduct academic classes for in its Premises or in group Institutions.



- IMI-B will follow the following scoring system to deliver transcripts to Students of MIM.

Letter Grade	A+	A	A-	B+	B	B-	C	C	C	D	F
Grade Point	10	9	8	7	6	5	4	3	2	1	0

- IMI will find and recruit all Instructors on a per hour based contract.
- In- company Training Program Placement assistant and interview scheduling services will be provided to the students by IMI-B.
- IMI-B will provide accommodation to the enrolled students of MIM in campus on chargeable basis. MIM will bear the cost of said accommodation and will pay at the starting of the session.

At MIM-NY Campus:

- IMI-B will pay 100% tuition fee to MIM, for the IMI-B students enrolled under exchange programme with MIM in the starting of the programme. The fee will be paid by IMI-B in one instalment only.
- IMI will provide the international coverage insurance and medical insurance to the students of IMI-B enrolled with MIM under exchange programme.

5. Fees

at MIM-NY :

- Three- Months stay : USD \$3,500 per student.  
150 Hours of Academic course work.  
5 courses plus in-Company training.
- Six- Months stay : USD \$5,500 per student.  
318 Hours of Academic course work.  
7 courses plus in-Company training.

at IMI-B, India:

- Three- Months stay : USD \$3,500 per student.  
150 Hours of Academic course work.



5 courses plus in-Company training.

Accommodation: USD \$ 1000 per student

b. Six- Months stay : USD \$5,500 per student.

318 Hours of Academic course work.

7 courses plus in-Company training.

Accommodation: USD \$ 2000 per student

6. Such cooperative agreement is not intended to be a legally binding document, but rather is intended to describe the nature and the guidelines for mutually beneficial cooperation. Nothing, therefore, shall diminish the full autonomy of either institution, in carrying out the agreement.
7. This agreement commences on the date of signature, specified below, and remains in force for 3 (three) years. It will be automatically renewed if it is not cancelled by one of the Parties. Termination will be notified to the Partner Institution, in writing and with three month's advanced notice. If this agreement is terminated, all engagement prior to the date of termination must be performed.



Mr. Marc Nelson

Director Marketing

MIM, NEW YORK

*Marc Nelson*

By :

*Ramesh Behl*

Prof. Ramesh Behl

and Director

IMI Bhubaneswar, INDIA



*June 9, 2017*



Date: 6/09/17



Date: June 9, 2017